

Bair Island Aquatic Center

2005-06 Annual Meeting

October 7th 2006

A productive year 😊

Fiona Ashley



Welcome

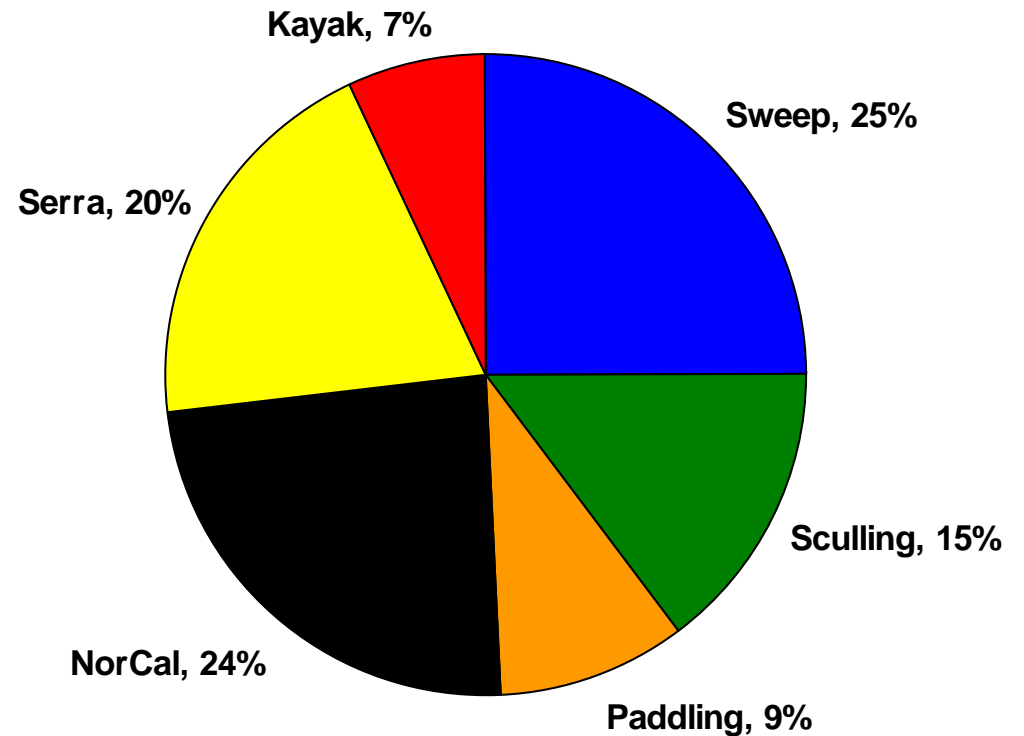
- State of the Union
 - Programs
 - Equipment
 - Management Improvements
 - Facility Improvements
 - Events
 - Financials
 - 2006-07
- Honors and Awards
- Election Results
- Q/A



Programs

Total Members ~ 300 (excl CDBA)

- **Paddling:**
 - OC6 Outrigger Canoe, OC1, Surfski
- **Sweep:**
 - Masters
Novice, Intermediate, Advanced
 - Juniors
NorCal, Serra
- **Sculling:**
 - Dragon Boating (CDBA)
 - Kayaking



Equipment

- Sold Small Trailer and Maruja \$3,500
- Bought used 8+ \$12,000
- Bought 8 x crockers
- Refurbished Hudson 2x
- Replacing Ergs
- Launches - Serra Alumni

- Program led Boat Maintenance

Management Improvements

- BIAC Board – Peter and Maryhelen
- Books cleaned up – Cath, Claire and Nora
- Communications Team – Peter, Mimi et al.
- Equipment Team – Rhett, Ginel, Jason, Barbara, Doug
- Work Parties
- New Novice Evening program – Marsha and Jenny
- Volunteer log on going
- Accident Log forms
- Safety and care



Facility Improvements

- Sign permit approved
- Moved houseboat to South side
- New Docks \$20,000
- New gas shed
- Car park... ongoing
- Future Foundation committee
- Spic `n Span



Events

- Open House: April 06
- WaveChaser paddle series (10 races in 12 months, 100 entrants)
- Outrigger OC6 distance race: April 06
- Outrigger sprint regatta: July 06
- US Surfski Championships: Sept 06

- 14th Annual Fall Regatta: Nov 05
- 2nd Annual Head of the Corkscrew: Dec 05
- 1st BIAC Holiday Party with Auction: Dec 05
- South Bay Open Day: April 06
- Save the Bay: July 06



Financials

- Balance Sheet

Current Assets stable year over year

Fixed assets increased

BIAC purchased \$14,000 worth of equipment for its membership.



Financials

- Profit and Loss Statement

Total income:	\$171k
<u>Total expenditure:</u>	<u>\$140k</u>
Net income:	\$30k

- Income:

- Fundraising \$17k

- Learn to row \$12k

- G&A and salaries:

- Saved over \$50,000 through volunteer efforts

- Cash in the bank ~\$120k



Next Year: 2006-2007

- Install new electrics to south side \$3k
- Install central dock and Aero dock
- Buy new equipment 4+'s, 1x's
- Assess boat storage
- *Build new parking lot \$30k*

- Increase rack fees from \$10 to \$15 per month
- Increased CDBA monthly rent by 20%
- Review dues structure – benchmark other clubs
- Fundraising
- Grants for water safety

- Continue to build volunteer culture
- Explore future BIAC/ boathouse strategy
- Continue to improve communications – internal/external
- Build community outreach
- Maintain relations with Redwood City Council



Conclusion

- Fiscal 2005-2006:
A Healthy Year
- Fiscal 2006-2007:
The community continues to grow



BIAC Roll of Honor 2005-6

- Brad (Novice Paddling PL)
- Ian Cox/Mike Sullivan (Sculling)
- Dan Alexander (Novice Sweep PL)
- Marsha King (Intermediate Sweep PL)
- Laurie Mason (Adv Women PL)
- David Abraham (Adv Men PL)
- Mike Still (NorCal Juniors)
- Cassandra Cunningham (Serra HS)

- Doug Karlson (Sculling Maintenance)
- Jason Higgins/Barbra Frerichs (Sweep Maintenance)
- Ginel Hill/ Rhett Smith (Equipment Coordination)

- Julie King (Regatta Registration/Save the Bay/Uniforms etc..)
- Jenny Antons (Auction, Coaching, Adv Women)

- Claire Biron (Office Manager)

- Peter Allen (Board)
- Nora Cain (Board)
- Maryhelen Greaves (Board)
- Mike Martinez (Board)



Awards

- 😊 Dan Alexander
- 😊 Claire Biron
- 😊 Nora Cain
- 😊 Mike Martinez

And Finally

- Announcements of 2006 Board Elections
- A BIG THANK YOU to BIAC Volunteers!
- Member Questions and Comments

